

CURRICULUM VITAE

Lin CUI

Professor of International Business, The Australian National University
Visiting Professor, Korea University
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Education Qualifications

PhD in International Business (Australian National University, 2008)
Master in Economics (Seoul National University, 2005)
Bachelor in Economics (Peking University, 2002)
Bachelor in Korean Studies (Peking University, 2002)

Research Outputs

- Ranked top 2% worldwide based on researcher citation impact (DOI: 10.17632/btchxktzyw.4)
- Google scholar:
<https://scholar.google.com/citations?user=SbWYAC0AAAAJ&hl=en>
- Selected publications:
 1. Buckley, P. J., **Cui, L.**, Chen, L., Li, Y., & Choi, Y. 2023. Following their predecessors' journey? A review of EMNE studies and avenues for interdisciplinary inquiry. *Journal of World Business*, 58(2): 101422. **ABDC Ranking: A***
 2. Bharanitharan, D.K., Lowe, K.B., Bahmannia, S., **Cui, L.**, & Chen, Z. 2022. A wolf in sheep's clothing: Exploring the relationship between leader humility and unethical behavior. *Journal of Management*, 48(7): 2009-2030. **ABDC Ranking: A* / FT50.**
 3. Chen, L., Wang, M., **Cui, L.**, & Li, S. 2021. Experience base, strategy-by-doing and new product performance. *Strategic Management Journal*, 42(7): 1379-1398. **ABDC Ranking: A* / FT50.**
 4. Wang, D., **Cui, L.**, Vu, T., & Feng, T. 2022. Political capital and MNE responses to institutional voids: The case of Chinese state-owned enterprises in Africa. *Organization Studies*, 43(1): 105-126. **ABDC Ranking: A* / FT50.**
 5. Bharanitharan, D.K., Lowe, K.B., Bahmannia, S., Chen, Z., & **Cui, L.** 2021. Seeing is not believing: Leader humility, hypocrisy, and their impact on followers behaviors. *Leadership Quarterly*, 32(2): 101440. **ABDC Ranking: A*.**

6. **Cui, L.**, Fan, D., Li, Y., & Choi, Y. 2020. Regional competitiveness for attracting and retaining foreign direct investment: A configurational analysis of Chinese provinces. *Regional Studies*, 54(5): 692-703. **ABDC Ranking: A***
7. **Cui, L.** & Xu, Y. 2019. Outward FDI and profitability of emerging economy firms: Diversifying from home resource dependence in early stage internationalization. *Journal of World Business*, 54(4): 372-386. **ABDC Ranking: A***.
8. Guo, F., Restubog, S.L.D., **Cui, L.**, Zou, B., & Choi, Y. 2019. What determines the entrepreneurial success of academics? Navigating multiple social identities in the hybrid career of academic entrepreneurs. *Journal of Vocational Behavior*, 112: 241-254. **ABDC Ranking: A***.
9. Hu, H.W., **Cui, L.**, & Aulakh, P. 2019. State capitalism and performance persistence of business group affiliated firms: A comparative study of China and India. *Journal of International Business Studies*, 50(2): 192-222. **ABDC Ranking: A* / FT50.**
10. **Cui, L.**, Fan, D., Guo, F., & Fan, Y. 2018. Explicating the relationship of entrepreneurial orientation and firm performance: Underlying mechanisms in the context of an emerging market. *Industrial Marketing Management*, 71: 27-40. **ABDC Ranking: A***.
11. **Cui, L.**, Fan, D., Liu, X., & Li, Y. 2017. Where to seek strategic assets for competitive catch-up? A configurational study of emerging multinational enterprises expanding into foreign strategic factor markets. *Organization Studies*, 38(8): 1059-1083. **ABDC Ranking: A* / FT50.**
12. Li, M., **Cui, L.**, & Lu, J. 2014. Varieties in state capitalism: Outward FDI strategies of central and local state owned enterprises from emerging economy countries. *Journal of International Business Studies*, 45(8): 980-1004. **ABDC Ranking: A* / FT50.**
13. **Cui, L.**, Meyer, K. E., & Hu, H. W. 2014. What drives firms' intent to seek strategic assets by foreign direct investment? A study of emerging economy firms. *Journal of World Business*, 49(4):488-501. **ABDC Ranking: A***.
14. **Cui, L.**, & Jiang, F. 2012. State ownership effect on firms' FDI ownership decisions under institutional pressure: A study of Chinese outward investing firms. *Journal of International Business Studies*, 43(3): 264-284. **ABDC Ranking: A* / FT50.**
15. **Cui, L.**, & Jiang, F. 2009. FDI entry mode choice of Chinese firms: A strategic behavior perspective. *Journal of World Business*, 44(4): 434-444. **ABDC Ranking: A***.

Significant Academic Services

- *Australian Research Council*
 - College of Experts (2022-2024)
- *Journal of International Business Studies*
 - ABDC A*/FT50
 - Editorial review board (2018-2022)
 - Best reviewer award 2021
- *Journal of World Business*
 - ABDC A*
 - Editorial review board (2022-)
- *Journal of Management Studies*
 - ABDC A*/FT50
 - Editorial review board (2023-2025)
- *International Business Review*
 - ABDC A
 - Senior Editor (2021-2023)
- *Global Strategy Journal*
 - ABDC A
 - Guest Editor (2018) Special Issue on Corporate Political Connections
- *Journal of International Management*
 - ABDC A
 - Associate Editor (2020-2025)
- *Management and Organization Review*
 - ABDC A
 - Senior Editor (2016-2021)
 - Awarded *Best Senior Editor 2018*
- *Asia Pacific Journal of Management*
 - ABDC A
 - Senior Editor (2019-2021)
 - Editorial review board (2022-)
- *Academic conferences*
 - Track Chair, AAOM 2022 Conference
 - Track Chair, AIB 2014 Conference
 - Session Chair, AIB 2013 Conference